



# MOCOSA

## MAGAZINE

Marcus Oldham College Old Students Association

Volume 22 | Issue 2 | November 2015



“Studies have shown that the Australian sweet white lupin suppresses appetite, reduces glycaemic load of carbohydrates, improves insulin sensitivity and lowers blood pressure.”



## Principal's Perspective

In an announcement earlier this year that no doubt surprised some of Australia's high profile universities, the National University Experience Survey 2014 revealed that Marcus Oldham topped the Student Satisfaction Survey. Marcus Oldham was invited, for the first time in 2014, to participate in the National Survey and the results identified that the College is ranked in the top five percent of all forty Australian universities for the Quality of Entire Educational Experience and Overall Quality of Teaching. Marcus Oldham also performed above the average achieved by all universities on all scales measured by the survey which comprised Skills Development; Learner Engagement; Student Support and Learning Resources.

### For You to Enjoy

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Cover photograph courtesy  
CBH Group

The University Experience Survey was developed to provide a national architecture for gathering data to measure and improve the tertiary experience. In 2014 all forty of Australia's universities participated and for the first time, so did fifteen Non-University Higher Education Institutions.

The University Experience Survey was conducted using world-class survey research services, data management, analytical and qualitative skills. Approximately 108,322 students participated in the survey, with the response rate varying between institutions - the lowest at 21 percent, higher response rates at around 50 percent - and Marcus Oldham's response rate close to 90 percent. All figures were aggregated and calibrated to ensure final figures represented equal share findings, regardless of the size of institution or response rate.

This is a particularly satisfying result, for current and future students, and the entire Marcus Oldham community. It demonstrates that when it comes to the learning experience and future success of our students, we mean business.

Other key factors contributing to the high rate of student satisfaction are courses structured on the Harvard experience; based on case study learning, high student contact hours, small class sizes, close links with industry and skilled lecturers. Full credit to our lecturers who embrace the Marcus ethos and understand the importance of being a teaching focused institution.

Australia's most prestigious higher education awards were launched by the *Australian Financial Review* newspaper in October to recognise the achievements of universities and other higher education providers and the benefits they provide to students. These were inaugural awards and I was delighted that Marcus Oldham was a finalist shortlisted in the category of 'Learning Experience'. Marcus Oldham was the only non-university finalist. The judging panel

looked for evidence of innovation, impact, value/efficiency and clear improvement in outcomes related to the sector's core educational goals.

The College is currently developing its Strategic Plan (2016-2020) to provide a disciplined approach to the management and growth of the Institution over the next five years. The specific objectives outlined in the Plan focus on Institutional and Academic Governance; Educational Management; Community Engagement; Physical Resources and Facilities; Staff and Students. The College operates in a competitive environment and it is critical that significant thought and consideration is given to its future. The Strategic Plan will be completed by the end of this year and will allow the College to then consider development of its next Master Plan.

As I look out of my office window, I see the construction of a private hospital on Marcus Oldham's boundary and further to the south I look across to Bells Beach. From the back of the College Farm the skyscrapers of the Melbourne CBD are in sight. Marcus Oldham is truly fortunate to have its campus located close to the expanding city of Geelong, the Great Ocean Road and Melbourne.

We thank our Founding Principal, Mr Ivo Dean OAM, who was instrumental in recommending and securing the campus site back in the early 1960s. As the College history documents, Ivo recommended that the College be established close to a reasonably sized city so that staff and students could enter into the local social life. He identified several competitor agricultural institutions which were located in isolated areas away from towns. Ivo held the view that "an agricultural college should never be placed in the deep bush; it should be close to support services". Well done Ivo; your wise choice of location provides the College with significant opportunities and developments for the future.

**Dr Simon Livingstone**  
Principal





**G**raduates, who may have lost their MOCOSA tie somewhere deep in the wardrobe or spilled one too many pie and sauce, gravy from the lamb roast or perhaps a dribble of sugar cane extract, now is your time to be one of the first to order a newly designed MOCOSA tie!



In line with the updated logo and color scheme of the College, the MOCOSA Executive selected a striking design incorporating our new logo, as illustrated. I believe this is the

## From the President's Desk

fourth time that the Executive of the day has updated its tie over the fifty plus years of the Association. I look forward to presenting this new design to the 2015 graduating students at the end of the year. Should any past students wish to order a new tie please contact the College.

Another item popular among past students is the Fifty Year lapel pin. Obviously, being less formal than a tie, it can be worn on more occasions, helping to identify fellow graduates. I had one pinned to my hat during the recent Adelaide Show and it led to a number of conversations with past students. These pins are currently available for purchase online via the website.

Further on in this Magazine, you will find more information about the inaugural Marcus Oldham Race Night organized by the Marcus Oldham Foundation. Along with the Golf Day, this new event will be another great fundraiser for the College.

The aim is to generate funds to help develop the Health and Resilience Program being implemented at Marcus. This is an issue that I feel very passionate about and I am very proud to announce that the

MOCOSA Executive has supported the Night and sponsored a race. If you can make it along on Friday 20th November, then I'm sure you will have a great night out.

I would also like to thank **Anthony Mulcahy RBM 02** for his input on the MOCOSA Executive over the past eight years, and I wish him well with his volunteering efforts in his local community.

Having done a few road trips during the past month, and a bit of phoning around this week, I am reminded of the well-known Dorothea Mackellar poem 'My Country'. After the Victorian winter crop was put into the blast furnace over the Grand Final weekend, I was informed of a crop nearby which now, will be cut for hay - not due to the heat, but unbelievably, due to a frost!!!

It is fair to say - we face some challenges!

Good luck with your projects.

**James P Bufton FM 94**  
*MOCOSA President*



Further details in Foundation News on page 30.

“

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# Sharing the experience of a student on industry placement in New Zealand

## Nic Archer



Nic is from Cressy in Tasmania and is currently undertaking his Farm Business Management Second Year Industry Placement requirement. He chose to cross the Tasman to work on a property 30 minutes from Lake Taupo in New Zealand's North Island, as a shepherd/tractor driver on the 14,000ha sheep, beef and dairy grazing property.

During the winter they were feeding out huge amounts of silage - up to 220 tonnes a day. The property runs just over 26,000 ewes, 1,000 cows and agists 3,500 dairy cows. Management includes break-feeding the dairy cows and ewes on swede and kale crops. The station is in some of New Zealand's toughest high country and achieves very high production, considering the climate. They can finish up to 45,000 lambs every year.

Nic shared farming situations that related to his studies at Marcus Oldham: Learning about feed values, and the animals' feed requirements at certain times of the year and how to get the best out of the pastures; and how to deal with climate issues such as dumps of snow and large frosts.



As the station is so big the number of staff members is also quite large. Dealing with people, dogs and livestock can get stressful so he's learning how to manage people in various situations and how to resolve conflict.

This year he has enjoyed understanding more about sheep and cattle and learning to better understand livestock generally. He has also been able to train his own team of dogs which he will bring home at the end of the year, and this will allow him to have dogs trained and ready for work when he finishes at Marcus.

Nic says his experience this year has been very enjoyable. Working with the New Zealanders has given him an enthusiasm to try new things and to try and push the boundaries to get the most out of the farming system. It has also left him with lots of new ideas to increase production and increase efficiency - ideas to take home and implement in his own system.





## Peter Horwood *Farm Management 1985*

# LUPINS - from stock feed to a modern day super food



In today's world, it does not need quick one-liners for lupins to be classified as a true SUPER FOOD.

Studies at the Centre for Food and Genomic Medicine based at the Western Australian Institute for Medical Research, have shown that the Australian sweet white lupin suppresses appetite, reduces glycaemic load of carbohydrates, improves insulin sensitivity and lowers blood pressure - effects crucial in preventing the ever-increasing incidence of diabetes. The occurrence of diabetes has

more than doubled worldwide in the last 30 years.

For Peter, his Marcus Oldham connection started in February 1983 when he landed in the East to commence studying for an Associate Diploma in Farm Management.

Peter is from the West, and yes, they farm the sand, and after a lot of travelling since leaving Marcus Oldham he still would not swap their sand, and quips, "It's not greener on the other side of the fence!"

It was early on that the students gave him the nick name 'Lupins'. Why? "Because it was an exciting time for the lupin industry in Western Australia and I was espousing the benefits of this great crop."

*classifying lupins only as a stock feed is dramatically under selling them.*

In the 1980s the lupin industry in Western Australia was very young and lupins were only considered to be a stock feed. However, during

this time the lupin industry saw the release of one of the best new varieties since the first release of a narrow leaf sweet white lupin in 1967.

Today, all livestock producers know that classifying lupins only as a stock feed is dramatically under selling them. Due to their relative safety as an unprocessed supplementary feed source compared to cereal grains, lupins are now considered to be one of the best forms of protein grains for a number of livestock production systems. These range from feeding dairy cattle, to lot-feeding sheep and cattle, and being included in rations for pigs. Also, over times of feed shortage lupins are a great product, acting as the cornerstone in any maintenance ration.



Peter says that if the white lupin had not been domesticated, and the great breeding programs had not been undertaken initially by the University of Western Australia, he is unsure where their grain production system would be today. Lupins are a great break-crop in a near hundred percent cropping system. Canola too, has come on in leaps and bounds as a great break-crop for a large area of the winter cereal regions of Australia.

Having a profitable legume in the rotation plan is of great value when farming the sand plain of Western Australia's Midwest. Also, the value of a break-crop helps reduce leaf and root diseases in wheat crops. If lupins were lost as a legume break-crop in their cropping system

*continued on page 7*



*Peter Horwood  
continued from page 6*

on the sand plain, Peter would be fearful of their wheat yields.

The nitrogen value of lupins is worth about 80kgs of urea to the first cereal crop after lupins, and 40kgs to the second cereal crop. The dollar value of this nitrogen results in a saving of at least \$75/ha.

### **Lupin breeding**

The first variety, Uni White, was released in 1967 with a new variety released, on average, every second year. The industry has seen approximately 25 new varieties released over the last 50 years.



Because of research undertaken by plant breeders, initially from the University of Western Australia, then the Department of Agriculture of Western Australia, and funding from the Grains Research and Development Corporation (GRDC), the improvement in varieties has resulted over 50 years in more than doubling the yields from the first commercially available variety.



Other improvements in plant breeding have also resulted in improved herbicide tolerance to Metribuzin, which results in greater weed control; greater resistance to pre-harvest pod shatter and good harvest height. There is improved resistance to many diseases, e.g. anthracnose, cucumber mosaic virus - the list is quite extensive, with new released varieties today.

One of the best breakthroughs since lupins became part of the production system, is the massive improvement in resistance to phomopsis (commonly known as lupinosis). This means grazing stubbles is much safer.

...lupin suppresses appetite,  
is low in fat, reduces blood  
pressure

Lupins are being elevated to a super food for human consumption (well, that is the trendy name given to grains today, e.g. quinoa and chia seeds that have been in the diets of various civilizations for thousands of years). However, one of the main issues holding back lupins from entering the human consumption market has been the ability to process them.

Over the last ten years a number of processors in Western Australia have carried out a great deal of work in refining the ability to process lupins into flour and flakes - the main two being Irwin Valley Milling and Lupin Foods Australia.

### **What makes lupins a super food?**

Lupins are the world's richest form of a natural source of combined protein and dietary fibre rich in prebiotics, low GI (glycaemic load), easily digestible, an excellent



source of minerals, gluten and fructose free and suitable for vegans and vegetarians.

Studies have revealed the Australian sweet lupin suppresses appetite, is low in fat, reduces blood pressure, improves glucose metabolism, improves bowel health, is prebiotic - promoting the growth of good bacteria, and a very high source of essential amino acids.

### *Editor's Note:*

For more information please refer to: <http://www.grdc.com.au/Media-Centre/Ground-Cover/Ground-Cover-Issue-108-Jan-Feb-2014/Overweight-world-eyes-lupins>

*Photographs courtesy CBH Group*

**lockieriver@bordnet.com.au**





# Juanita Allan *Horse Business Management 1990*

## Drawn to French Companies

Arriving at Marcus in 1990 Juanita found many doors opening to offer knowledge, experience, new friends, and the opportunity to gain a Marcus Oldham student's perception of the equine industry. She had no knowledge of the racing industry as her motivations were driven by the pleasure of riding her own horses and eventing. It was fun, she wondered how far it could take her, and really had no idea that attending Marcus would offer new and exciting directions.

Marcus opened her eyes to the world of Thoroughbred racing of which she had very little understanding - but for eighty percent of the other students, this was the driver for attending Marcus. Many of these people became lifelong friends, so much so, that 25 years on she recently returned from a three week trek with one such friend through Portugal and Spain exploring the Camino Portuguese Way.

*"I was all geared up to get a green card for the USA and then decided I loved living in Australia too much!"*

Step back a few years, and Juanita's work life was strongly centred on the Thoroughbred industry but happily layered with Australian and international travelling. Experiences included yearling preparation in the Hunter Valley in New South Wales and with polo ponies in the off season; a car road trip up the east coast of Australia for around four to five months in the company of a Marcus graduate; employment with well-known trainer, David Hayes at Lindsay Park in the beautiful Barossa Valley, South Australia; and landing at Lanes End Farm, a leading Stud Farm in Kentucky USA owned by the Farish family. For close to four years Juanita's work included preparing yearlings, stallions and foaling, then off to Florida to spend



Juanita and **Warren Sutton HBM 90** in Santiago, Spain

time with the Lanes End trainer. "I was all geared up to get a green card for the USA and then decided I loved living in Australia too much!"

However, it was not straight back to Australia - that waited until she had backpacked around Europe.

Back home, Juanita joined Vetsearch (Pharma company) in the Sales Division for the Equine Performance range and just over a year later took the role of Export Manager for the Equine range. Vetsearch was purchased by Virbac and this was her first forte into working for French companies. (She is now on her third!). Experiencing the ups and downs of merging two companies of different cultures was quite a learning curve and Juanita learned

much throughout the transitional stage between Vetsearch and Virbac. Accepting the marketing position as Equine Product Manager, Juanita worked with the combined Vetsearch/Virbac for around seven years.

To expand her skills after returning from the USA, she completed a Diploma in Management and Leadership and studied a Diploma in Marketing whilst at Virbac but this was interrupted by a move back to the USA because New York beckoned.

After four months of Big Apple fun she returned to Australia to Nestle Purina as Channel Brand Manager of the dog and cat petfood range

*continued on page 9*



Juanita Allan  
continued from page 8

in the specialty Channel. This was a true multinational experience on a global scale which kept her grounded for two years...until the delights of Florence and Perugia, learning Italian and focussing on Italian art for seven months was followed by four months travelling in Africa.

Suitcase in the cupboard and drawn to French companies, Juanita joined Merial as a Brand Manager and experienced another merger in progress!

These global experiences of work and travel were preparing her for a big career move in October 2012. Juanita accepted the role of Export Business Unit Manager with Ceva Australia (Ceva Sante' Animale), an innovative and entrepreneurial global company which had recently moved into Australia by purchasing two Australian companies: Naturevet (equine products) and Delvet (small animal products).

*...although around thirty percent of her business sits in the camel racing industry.*

Although very rewarding, the role is challenging. She is part of the management team that helps drive the strategic plan for Ceva Australia. Managing a business unit that covers 30 or so countries and makes up one-third of the Ceva Australia business means Juanita spends around three months of each year travelling, mainly to Asia: Japan, Singapore, Hong Kong, Macau, and the Middle East: UAE,



Meydan Racetrack – Dubai World Cup

Qatar, Bahrain, Oman and Kuwait, working with the businesses to which they distribute. The products are targeted at equine performance, although around thirty percent of her business sits in the camel racing industry.

The growth of Ceva's brands is driven through developing strategic plans with customers to achieve targets of sales growth and brand recognition. Much of this is done by ensuring all parties have a clear understanding and direction on what is to be achieved and how it will be done through marketing initiatives which include brand material and translations, sponsorship, Vet seminars and roadshows etc. She works closely

with the Australian marketing teams to utilize and adapt the materials and promotions developed for various international markets.

Juanita feels very lucky having a job with so many variations. She thrives on meeting new people, experiencing different cultures and ways of doing business, great food (in most cases!) and 'The Travelling'.

Who wouldn't love attending the famed Dubai World Cup at Meydan, being mistaken for a camel buyer in Abu Dhabi, or walking through the deserts of Bahrain looking at Arab horses? It's amazing what life throws at you when you take advantage of opportunities.

[juanita.allan@ceva.com](mailto:juanita.allan@ceva.com)

## Field Days and Equine Events

Throughout this year we have really enjoyed meeting graduates, parents, siblings and grandparents when they stop at our field day and equine event sites. We've had a successful run this year with only one left on the 2015 calendar:

|  |                              |                |
|--|------------------------------|----------------|
| November 19 -22                                      | Australian International 3DE | Adelaide SA    |
| <b>For 2016, our first scheduled field days are:</b> |                              |                |
| March 1-3  | Wimmera Machinery            | Horsham VIC    |
| March 18-29  | South East Field Days        | Lucindale SA   |
| May 5-7  | Agfest                       | Launceston TAS |

\*\* More will be listed in the April 2016 MOCOSA Magazine.

# Brett Stockings *Associate Degree in Agribusiness 2010*

## Keeps a close grasp on demands and changing trends

Little did Brett Stockings know when he arrived at Marcus Oldham in 2009 to study Agribusiness, that his career would see him juggling a hectic work/travel schedule with trips to Singapore, Thailand, Cambodia, Vietnam, the Philippines and Sri Lanka.

Twenty-seven year old Brett was raised on the family-operated mixed farming property at Gilgandra, New South Wales. He built up his industry experience, prior to Marcus, with two years of wool classing and managing shearing teams throughout South Australia, Victoria and Tasmania for an Australia-wide shearing contractor. He also fitted in some part-time work with a stock and station agent in Dubbo in New South Wales.

With his career now based in Sydney, Brett commenced his role at Sanger Australia Pty Ltd, Australia's largest non-packer meat exporter, in August 2011. He began in the domestic trading/sales section serving local butchers, restaurants and wholesalers for 18 months and then gained experience



*Specifically discussing the benefits of grassfed beef and how to cook the perfect steak, Brett presented at the Fine Foods section and Women's Weekly Stand during the 2015 Sydney Royal Easter Show.*

in all aspects of the organic business: production planning, sales, accounts and shipping, over nine months. Two years ago he moved into export sales as the Manager of the South East Asian markets and responsible for all Chilled Premium branded meat air-

freighted direct to food service and retail chains.

A privately-owned Australian company, Sanger opened its doors in 1973 and is now a market leader in the Australian meat export industry with distribution specialists located in Sydney, Melbourne, Dublin, Dallas, Atlanta, Shanghai and Dubai. It focuses heavily on investing in young talent to deliver solutions for customers well into the future.

In the past, Sanger was solely a trading business, with Bindaree Beef being their biggest supplier under an exclusive arrangement for 35 years as their Sales Office. Sanger is now a proud member of the Bindaree Beef Group having merged in July 2015 which will enable the company to expand and grow their value added and branded programs of beef.

Sanger will continue to operate as an independent, stand-alone subsidiary of the new company



*Brett with Tim Sullivan at the Food and Hotel Asia Tradeshow in Singapore 2014*

*continued on page 11*



*Brett Stockings*  
*continued from page 10*

and continue to trade lamb, mutton, goat, veal, chicken and turkey, along with developing other Chilled Premium brands such as veal, lamb and smallgoods out of other abattoirs (contract processor). Bindaree Beef has an abattoir at Inverell in northwest New South Wales which processes 6,000 cattle per week.

Brett is working with a progressive company as they recently purchased Myola feedlot in northern New South Wales offering a capacity of 20,000 head of beef. This acquisition provides a focus on having greater control of their supply chain and becoming

vertically integrated premium meat specialists.

This financial year, Sanger has marketed and sold \$650m of meat, supplying 350 regular customers around the world and across all sectors of the food and hospitality industry. Their products are sourced from over 70 supply chain partners.

*...and that can be pretty exciting when they work in such a wide range of industries*

Brett enjoys what he does and finds it very rewarding to walk into a restaurant in Singapore and see Sanger steak on the menu or on the supermarket shelf. He travels to his markets every six weeks and likes

to keep a close grasp on demands and changing trends.

Brett says he keeps in touch with fellow graduates and follows their careers and loves the times they can bounce ideas off each other – “And that can be pretty exciting when they work in such a wide range of industries from livestock, meat, grain, vegetables, and seafood to finance,” he said.

Although he didn't fully appreciate it at the time, he now values the industry connections he made when at Marcus, both in Australia and during their study tour to China. Brett says this is something they will have forever. “Fantastic exposure!”

**Brett.Stockings@sanger.com.au**

## Have you seen this on the road?

Our tanker covers the miles up and down the Eastern Seaboard carrying our message handsomely depicted in our new livery.

Marcus Oldham and McColl's have, since 2007, worked together in a rewarding partnership that combines two well-known and successful Geelong operations.

This is incredible advertising for Marcus Oldham and we thank McColl's for their generous and continuing support of the College.

If you see the tanker at a roadhouse, make yourself known to the driver and tell him you are a Marcus graduate – even get a photo to send to us and we'll put in on Facebook!



# Ryan Arnel *Horse Business Management 2009*

## Building on international experience

Growing up in country Victoria, my interests in Thoroughbreds began at an early age - on the couch with my Grandma watching the races on television. I was always agriculturally minded and knew from an early age that my career would be on the land, to some degree.

As soon as I finished school I was driven to build my own business. This began when I purchased my first farm, being 100 acres of sheep and cropping land just outside of Bendigo. I bought sheep from the local sales, shorn them and traded them back into the market a month later, turning the wool into my profits.

Whilst doing so, I also studied agriculture via correspondence at Melbourne University. This proved to be very helpful when I took the position of Livestock Overseer at Banongill Pastoral Company in Western Victoria. Owned and operated by Stuart Gull, it was at Banongill that I, once again, re-connected with horses. Breaking and working stock horses at the station rekindled my passion for these animals and it was then, that I decided to build my own business in the Thoroughbred industry.

A year at Marcus Oldham provided me with the business skills and connections that has paved the way for me into this industry. On completion of the course I knew I needed international experience and with this industry being



*Yearling colts destined for the March 2016 Melbourne Premier Yearling Sale. They are a mixture of homebred progeny, born and raised at Stonehouse Thoroughbreds, and 'pinhooks' which are purchased as weanlings and grown out to be sold at the yearling sales.*

completely world-wide it was only natural that I head overseas to gain as much practical experience as possible and bring it all back home with me.

*On top of all that, I am operating my own business, 'Stonehouse Thoroughbreds'.*

My time away from home included work in New Zealand, England, France and Chile. It was my final stint in the UK that gave me my connection with Qatar Bloodstock. Working for David Redvers at his Gloucestershire farm, Tweenhills, I was able to move through the

business to where I am now, and that is managing the Southern Hemisphere breeding operation of Qatar Bloodstock. This includes the general organisation and management of their bloodstock, yearling sales selection and placement, updates, reports on pedigrees and so forth, and all the general duties of managing a portfolio of broodmares and their progeny.

On top of all that, I am operating my own business 'Stonehouse Thoroughbreds'. Returning to Australia, my plan was to build my own farm and business - I just never thought it would come so soon. Grabbing the opportunity, I purchased what is now Stonehouse Thoroughbreds. We have been operating for 15 months and have increased the number of clients' horses on the farm from ten when we first started to over 60 through the spring breeding season.

Stonehouse Thoroughbreds is a 150 acre property based in Eddington on the banks of the Bet Bet Creek.



*continued on page 13*



Ryan Arnel  
continued from page 12

When I purchased the farm it had a ten-horse stable complex and 40-50 acres of the property was fenced. Originally a fat lamb and lucerne enterprise, the owner before me had set up the farm to accommodate his own personal horses which never exceeded ten.

Improvements in my time have been fencing 50 more acres of the farm (there are about another ten acres to complete), a six horse walker, stable improvements which include an additional six new stables, tack rooms, wash bay, tie up area and feed room. I have also built a foaling unit which consists of five yards under lights for foaling mares.

At this time of the year, the horses mainly consist of breeding stock, i.e. mares, foals, yearlings. We also do a lot of spelling of race horses for clients and break in quite a few too, over winter.

I currently have four staff members, including me, and this will increase into the summer as we begin to prepare a draft of yearlings for the Melbourne Premier Yearling Sale.

In the 15 months of operation we have enjoyed our track achievements. Recently we had a second in the Inglis Debutant Stakes (listed) with Pearl Congenial. She was selected from sales and broken in at Stonehouse.

*Had a run-in with Prince William and Kate, involving an awkward conversation*

Looking back, the UK was a great experience and the overall international experience and contacts really have been a huge part in setting up my business. I was very fortunate in England as I managed to put myself forward to the right people and had some brilliant experiences.

There were plenty of Royal Ascot experiences too, the main one being watching Black Caviar's race, from the pre-parade ring - nail biting stuff! Had a run-in with Prince William and Kate, involving an awkward conversation with me asking directions and not even knowing who he was! Typical Aussie.

Chile was amazing. I jumped at the opportunity to shuttle a stallion from



*Fife, a half-sister to Fawkner, three time Group One winner and Caulfield Cup winner in 2013. Trained by Robert Smerdon, Fife is a resident at Stonehouse Thoroughbreds where she is spelled when not in training.*

the UK to Chile for the breeding season. This experience taught me more than anyone can ever teach you about horses - and yourself!

[ryan@stonehousethoroughbreds.com](mailto:ryan@stonehousethoroughbreds.com)

A woman with long blonde hair, wearing a white short-sleeved shirt, is smiling and holding a branch with small white flowers. The background is a blurred outdoor setting with green foliage.

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Johanna Hancock - 2013 Graduate  
Solicitor, Fox and Thomas Business Lawyers

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We mean business.

# Andrea van Niekerk *Horse Business Management 2004*

## Exporting all breeds of goats, sheep and semen

Knowing that South Africa was not a safe environment in which to farm or live, the van Niekerk family took a chance and moved to Australia. Andrea van Niekerk is adamant that immigrating in 2004 with her parents and brother was the best thing that ever happened for them.

Her parents worked in the embryo transfer and artificial insemination business in sheep and goats and had contacts in Australia for ten years prior to the move east. They now own 2,000 acres on which Andrea and her parents operate Murray River Genetics, ET & AI Centre which is the only registered export centre in Australia for goats and sheep to the EU.

Murray River Genetics Quarantine Centre is run on 200 acres which is a separate area of the farm to their Studs. This allows them to export all breeds of goats, sheep and semen from their Centre to China, Brazil, USA and the EU and other countries.

Establishing a home and business by purchasing 300 acres in the Southern Riverina near Moama, New South Wales, the van Niekerks began with only 20 pure South African Dorper embryos which included five Dorper rams.

Dell Dorpers, Dumisa and African White Dorpers were established in 2007 and this year, celebrate nine years of breeding fertile, long-bodied, medium framed, good boned quality sheep. By importing embryos, artificial breeding and embryo flushing, they now have up to 300 quality Stud Dorper ewes and 200 Stud White Dorper ewes running on 1,800 acres.

Their rams are raised on a mixture of irrigation and dry native pasture. Ewes are raised on dry stubble and, while lambing, are run on irrigated mixed pastures containing five



different plants such as plantain, chicory, ryegrass, a small amount of clover and lucerne.

The van Niekerk's main focus is to produce hardy, structurally sound, good quality commercial rams with great meat production. From weaning, all their rams are run on a dry block of native pasture. The only supplementary feeding the stock receive is phosphorus and calcium blocks while growing.

A month before their on-farm sale, the rams are fed 300 grams of grain/ram/day to finish them off and be ready to work for their clients. Currently producing about 200 rams/year their goal, in the next three years is to sell 400 quality commercial rams/year.

*Dell Dorpers broke a record by winning the Supreme Exhibit three times in a row*

Keen exhibitors, the van Niekerk's Dell Dorpers, African and Dumisa White Dorpers had an excellent show and sale season in 2013. Dell Dorpers took out the Grand Champion Ewe and Ram, and Supreme Exhibit at the Australian Sheep and Wool Show (ASWS) at Bendigo, Victoria.

They followed this in 2014 when Dell Dorpers again, took out the Grand Champion Ewe and Ram and

Supreme Exhibit, while Dumisa and African White Dorpers achieved the Grand Champion Ewe and Ram and the ewe received the Supreme Exhibit. That year at the ASWS, the Dorpers were the largest breed behind the Merinos, with 400 sheep in total.

At the Dorper and White Dorper National Show and Sale held in Dubbo, New South Wales, Dell Dorpers broke a record by winning the Supreme Exhibit three times in a row with a Dorper ewe.

More success came their way in 2015, again at the ASWS, where they won the Supreme Dorper Exhibit with Dell "Stretchy" 140076, a two-tooth. This award gives Dell Dorpers its second hat-trick in seven years of exhibiting at this Show. All up, in 2015 the Dell, African, and Dumisa Dorpers enjoyed a strong show and sale season.

The van Niekerk's Dorper ewes have a strong maternal line and are extremely fertile at a young age. They are keen to grow their numbers and quality to improve the Dorper and White Dorper breed for the great commercial demand.

It's evident that a passion for their breed and a great deal of hard work results in breaking records and

*continued on page 15*



Andrea Niekirk  
continued from page 14

topping sales, as illustrated by Dell Dorpers breaking another record! In 2013 a Dorper ram fetched \$14,000 which was the highest price achieved anywhere in Australia.

Andrea says that keen commercial buyers ensure they have a viable Stud and sale. At their third on-property sale the big commercial breeders with flocks of 15,000 – 20,000 breeding ewes from the New South Wales regions of Bourke, Wentworth and Ivanhoe, were eager ram buyers with the top price being \$11,000. They realised a total clearance of 54 rams averaging \$2,204, and a total clearance of Stud ewes topped at \$3,100 and averaging \$1,300.

Andrea and her parents really love the Australian way of living and Andrea happily says that studying at Marcus Oldham gave her “the best start in Australia as the College is so well-known all over the world.”

**andreavanniekerk@gmail.com**



At Marcus Oldham, we believe that when it comes to your future, it's important to invest in a career not just a course. Our courses in Agriculture, Agribusiness and Equine Management provide students with first-hand industry knowledge, business management skills, global opportunities and market leading entrepreneurship.

**VISIT US AT OUR OPEN DAY AND FIND OUT MORE ABOUT OUR COURSES AND HOW YOU CAN KICK-START YOUR CAREER.**

## Marcus Oldham OPEN DAY

Date: Sunday August 14, 2016

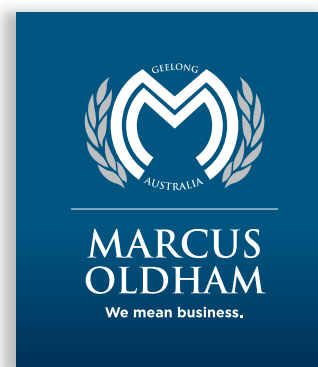
Time: 10am – 2.30pm

Address: 145 Pigdons Road, Waurin Ponds, Geelong, Victoria 3216  
(same road as Deakin University)

For further information visit  
**[www.marcusoldham.vic.edu.au/openday](http://www.marcusoldham.vic.edu.au/openday)**  
or call **1800 623 500**.



CAMPUS TOURS ARE ALSO WELCOME THROUGHOUT THE YEAR



# Tim Gubbins *Farm Business Management 2004*

## My Nuffield Journey

About three years ago a family friend and I attended a function at Marcus Oldham featuring returning Nuffield Scholars. They spoke of their introduction to Nuffield, their study topic, who they travelled with and where they travelled, not only individually, but also as group travel. After hearing them speak in glowing terms on how influential a Nuffield Scholarship had been on their lives, I was convinced it would be worth applying for. I certainly had an area of interest that I thought needed further investigation and could have a positive benefit for the sheep industry.

The study topic I subsequently did follow addressed the lamb loss issue, particularly in the Merino.

Once I had submitted my application I received a phone call to say I had been invited for a state interview. To my great excitement I then heard I had made it through to the National selection, which was held in Melbourne. It was the most anxious time as I waited to hear if I had been successful. As with most Scholars I have met, you get a feeling you have blown the interview and self-doubt creeps in. Well, fortunately for me, I didn't blow it and I received the exciting news that I had been accepted as a 2014 Nuffield Scholar.

I remember that day well as it was a Friday afternoon and I was checking lambing ewes. After receiving the news, I was in such

a daze I managed to get the ute severely bogged! From applying, to attending the Awards Night, was roughly a three month whirlwind of new experiences and meeting an incredibly diverse range of people.

Once we were officially welcomed into the Nuffield family our first official engagement was the Contemporary Scholars Conference (CSC) in March, where all the 2014 Scholars from all the participating nations came together for ten days to learn about, and be challenged by, some of agriculture's and the broader community's brightest. This annual event is held in a different location around the world and in 2014 it was in Australia and shared between Sydney and Canberra. This was fortunate for me as my wife, Julia, had given birth to our first born only four weeks previously.



*In Uruguay, Tim (far right) met the Gallachero family who have been farming on their 2000ha of mostly native pasture, for over 100 years. They produce Corriedale sheep, Angus cattle and soya crops.*



Tim Gubbins  
continued from page 16

Some of the highlights from the schedule included lectures from Berry Marttin, a Rabobank Executive responsible for the International Rural Division, the Director of Rural Economic Analysis for the European Commission, a visit to an organic egg producer and hearing the latest findings from the ABARES Outlook Conference. The CSC was a fantastic opportunity to gain some insights into global agriculture from the micro to the macro, with some long-lasting friendships formed.

### *...a greater understanding of where Australia fits*

From here, some Scholars left to experience their Global Focus Program (GFP). My GFP group left a few months later, in June. For me, the GFP was the absolute highlight of the Nuffield experience. Not only did we get to travel to a number of different countries but I also travelled with nine other scholars from around the world who were equally as passionate about agriculture. I travelled with four Aussies, two New Zealanders, two from the UK (England and Wales) and one Irishman. We travelled for nearly seven weeks starting in India, and onto Qatar, Turkey, France, the Netherlands and America. We changed plans and joined another group in the Netherlands because, unfortunately, as we were due to fly to the Ukraine, Russia decided to annex Crimea.

It's hard to fit all our experiences in all these countries into a small article, but to sum it up it was a true global agricultural experience.

I now feel I have a much greater understanding and appreciation of where Australia fits, in terms of global food and fibre production. One of the key points being, Australia has the ability to supply high quality, consistent and safe produce to parts of the world that are struggling with over-population, diminishing land resources and water shortages.

I returned from seven weeks of mind-opening experiences with a better understanding of how the world of agriculture works. I made an appearance at work for a couple of months then headed off on my individual study which consisted of two weeks looking into lambing systems in New Zealand, and after a short period at home, a flight to study in the UK which was followed by travels in Ireland and Uruguay.

Once the travelling was finished I was committed to producing a written report which was a great opportunity to distil and consolidate all the information I had gathered. However, sitting at a desk for hours on end is not my natural habitat. The final official commitment was the presentation of my findings at the Nuffield National Conference. This was an excellent opportunity to catch up with some of the great friends I had travelled with and to share experiences. The Conference was important also, for the Scholars' partners, who had been equally involved in the process.

In summary, my Nuffield Scholarship has been life changing. Never before have I been so uncomfortable and never have I been so grateful for that.

tim\_gubbins@hotmail.com

## Scholarships still open for 2016 entry

Although many scholarships have closed for applications to commence study in 2016, the following scholarships are still open for applications with closing dates listed:

| Scholarship  | Value    | Closing Date |
|--|----------|--------------|
| Australian Thoroughbred:<br>Racing and Breeding            | \$15,000 | 19/11/2015   |
| Australian Equestrian<br>Plasvacc Equiplas<br>Equine Study | \$11,500 | 19/11/2015   |
| Virbac Animal Health<br>Equine Management                  | \$10,000 | 19/11/2015   |
| APAL New Horizons<br>Apple and Pear Industry               | \$7,500  | 29/12/2015   |
|  | \$10,000 | 5/1/2016     |

Scholarships are aimed at providing financial assistance towards the fees and have been made available through the generous support of sponsors, friends and families within the agricultural, agribusiness and horse industries.

The website offers all required information on how to apply for a scholarship and other details relating to the respective scholarships: [www.marcusoldham.vic.edu.au](http://www.marcusoldham.vic.edu.au) or contact Colin Hacking, Scholarship Coordinator: [scholarships@marcusoldham.vic.edu.au](mailto:scholarships@marcusoldham.vic.edu.au) or 03 5247 2927.

## Nuffield Australia

Nuffield Farming Scholarships are open to Australian citizens who are engaged in farming or fishing as an owner, manager or an active member of a business in primary industries.

The objective is to increase practical farming knowledge and management skills and techniques generally. These Scholarships give Australian citizens the opportunity to study farming practices in New Zealand, Europe, Asia and the Americas and those countries best suited to the scholar. They will also promote a closer understanding between farmers in the countries visited.

There must be an intention to remain in Australian primary production. Preferred age range is 28 to 40 years, although applicants outside this age bracket can be successful. Academic qualifications are not a prerequisite.

Further information:

Jim Geltch, CEO Nuffield Australia  
03 5480 0755  
[enquiries@nuffield.com.au](mailto:enquiries@nuffield.com.au)  
[www.nuffield.com.au](http://www.nuffield.com.au)

**Applications for the 2017 Round of Scholarships will open on April 1st 2016.**

# The Centre for the Study of Rural Australia

With a firmly established position as a presenter of topical discussion for the Marcus Oldham wider community and students, the Centre for the Study of Rural Australia (CSRA) facilitated a forum entitled 'Free Trade Agreements for Australian Agriculture'.

Held on 5th August 2015, the discussion elaborated on how Australian agribusiness can be better placed to understand and take advantage of international trade; what Free Trade Agreements mean for Australian agribusiness, and how important they are to expanding Australian agriculture into new markets.

## Presenters included:

Brett Hughes, Director Trade and Market Access Division, Department of Agriculture, North Asia

Tony Mahar, Deputy CEO National Farmers' Federation

Charlie McElhone, Group Manager Trade and Industry Strategy, Dairy Australia

Gary Barnes, Project Officer Food and Agribusiness Team, Austrade

**Howard Hansen FM 94**, Managing Director and Owner, Hansen Orchards, Huon Valley, Tasmania.

Approximately 150 people attended, comprised of students, staff, alumni, external supporters such as agribusiness and corporate managers and trade directors. Presentations covered an overview on Free Trade Agreements for Australian agriculture and the opportunities and risks of these agreements for agribusiness. Detailed presentations on how Australian agribusiness can be better positioned to understand and take advantage of international trade was reinforced by case studies from the Dairy and Cherry/Apple industry presenters.

These enlightening presentations are available on <http://www.marcusoldham.vic.edu.au/events/forum-free-trade-agreements>



L-R: Gary Barnes (Austrade), Brett Hughes, Department of Agriculture, **Howard Hansen FM 94**, Hansen Orchards, Tony Mahar, National Farmers Federation, Dr Yasmin Chalmers, Marcus Oldham, Charlie McElhone, Dairy Australia.

## Through Marcus Oldham's CSRA International Visitor Program, Kevin Klair from the USA visited Marcus Oldham from 3rd-14th August 2015



Leading an agribusiness enterprise has become increasingly complex with financial management being one of the key drivers. Successful financial management requires individuals to draw on agricultural knowledge and business skills to help develop business strategies.

The CSRA's Douglas Boyd Forum Series hosted an industry presentation by international visitor, Kevin Klair, Extension Economist, University Minnesota, USA on Tuesday 11th August from 5.00-7.30pm. Guests included representatives from industry, agribusiness, banks, Marcus Oldham staff and students. Kevin explained how the Center for Farm Financial Management (CFFM) uses its various educational programs and software tools in a practical way for real-world farm situations.

During Kevin's visit he presented lectures to the Agribusiness Second Year and Farm Business Management Third Year students and hosted a webinar for Postgraduate students. He also facilitated a Professional Development Workshop for staff, which was a great opportunity to learn about the Centre for Farm Financial Management and have a 'hands-on' approach as to how the financial management programs could be used as teaching resources by undergraduate and postgraduate lecturers.

The webinar is on <http://www.marcusoldham.vic.edu.au/the-centre-for-the-study-of-rural-australia/forums-and-workshops#Webinars>

## Entrepreneurial Agribusiness Case studies

The Rural Entrepreneur Case Studies are published by the Centre for the Study of Rural Australia. The purpose of these case studies is to provide a brief exploration of the business opportunities and challenges faced by successful rural entrepreneurs. The CSRA gratefully acknowledges the entrepreneurs in these case studies for the generous donation of their time, experience and insights.

See more at <http://www.marcusoldham.vic.edu.au/the-centre-for-the-study-of-rural-australia/publications#Case-Studies>

We appreciate the opportunity to talk to innovative business owners and leaders. If you are interested in having your agribusiness story published by the CSRA please contact the Director, Dr Yasmin Chalmers on 03 5247 2904 or [chalmers@marcusoldham.vic.edu.au](mailto:chalmers@marcusoldham.vic.edu.au)



# Reunions



## 47 Years

Organised by Tony Mugg, Sandy Gray and Jack Sadler, eight graduates of the 1968 group met up in central Tasmania in April 2015 and travelled to Hobart and to the NW coast.

L-R: John Murphy, Jack Sadler, Hugh MacTier, Brian Hooper, Rob Hooke, Sandy Gray, Tony Mugg and Rick Wright on the Pier leading to new accommodation at Pumphouse Point on the southern end of Lake St Claire in the centre of the Tasmanian wilderness.



## 40 Years

Forty years on, the 1975 graduates made their way along more recently formed roads to find themselves at the gates to Marcus Oldham. Still young in spirit, they found their old rooms, embellished their old stories and all agreed it was a fantastic way to spend a weekend in early September.

## 30 Years

Fifteen 1985 graduates and wives or partners gathered in Adelaide on 5th and 6th September for a really successful reunion. Spread over the weekend, and mostly accommodating at the same motel, they had more opportunities to talk over breakfast or after a couple of 'Quiet Ones'.

Some attended the Adelaide Show on the Saturday. They dined at 'Jolleys Boathouse' on Saturday night and Sunday was filled with a long lunch and dinner at 'The Kentish Arms Hotel'. The friendships continued just as they were 30 years ago and not much else had changed either. They all agreed there should be another reunion in five years.



## 25 Years

"On the 9th and 10th May, the Class of 1990, aka "The Lightweights", gathered in Geelong for our 25 Year reunion. Despite most of the graduates having little contact over the years, there remains amongst our group, a strong and enduring sense of friendship and community. For that one weekend we found ourselves transported back to Marcus, a time when we were surrounded by great friends, where there was always an entertaining debate to be had just down the hall, beers to be shared, laughter on tap and a sense of camaraderie beyond our expectations. Plans have already been hatched for our 30 year event in FNQ."



# Reunions

## 20 Years

### Farm Management 1995

"FM 95 went against the tide and celebrated our 20 Year reunion on a Tuesday night in downtown Melbourne.

To make the night even better we had a few surprise guests Fazza, Goodfellow and Polkinghorne. The night that started with all class and good manners finished into the wee hours of the morning with an upset little barman showing us the exit door!!! Nothing has changed.

The following day was spent catching up again over breaky, then to a watering hole in Carlton before landing at the MCG to watch the Blues DEFEAT the Maroons, where we had also been 20 years before to watch 'Origin'.

### Agribusiness 1995

"The host with the most, 'HEUZY', put his kind and generous hand up to have the AA 95 mob for our 20 Year reunion.

What a super 3+ days we had. It all started at Heuzy's man-cave Friday night 21st August - where a few had to act like second-hand lawn mowers and let a few birds fly!

Saturday was spent aboard 'La Bella Vita' cruising the Murray Darling River. The weather was magic that day. The day was filled with many a yarn, oodles of laughter, cleansing ales, sumptuous food and some high-class water skiing. That night, Saturday night fever overcame some of us when we hit the Mildura night life.

Heuzy found us the perfect spot to unwind on Sunday at a super



FM 95 are already looking forward to their 25 Year reunion. 10 years between drinks is far too long.

Special mention has to be made to all who live out of Mexico for making the big trip to Melbourne.

Warby, Wagonburner, Wagga, Will Hanson, Tweekie(Fi), Stainsy, Smithy, Slaughter, Sharman, Sharkey, Scotty, Schmidty, Ricky, Reggie, Pizzle, Magoo, Lawse, Jock Salkeld, Gus, Erysey, Crazy, Burtie and Al Wills and partners had a super time catching up."



groovy local winery, then out to dinner to sample some of famous local chef Stefano's fine food.

It was a sad Monday morning when we all had to farewell BUT we

promised each other for another catch up in 2020.

From Foxy, Suz Q & Jim, Nugget, Ben Mont, Wall & Rach, Anthony & Larissa, Hodgey & Jodi, Jim & Jo, Bill, Dan, GK, Strachany & Sean"



## 10 Years

On the weekend of 24th July 2015, a great turnout of 29 out of 35 graduates from 2005 met in Surfers Paradise Qld. It was a perfect place and a perfect time to share developments in their careers, meet partners, relive the 'good times' and vow to plan another reunion.



# Scholarships

The agricultural and equine industries have long recognised the excellence of a Marcus Oldham education by supporting valuable scholarships. In awarding scholarships, a number of factors are taken into consideration at the interview:

- **Commitment to their chosen industry**
- **Personal presentation**
- **Ability to communicate**
- **Academic performance**

## Our 2015 Scholarship Recipients are enthusiastic about Marcus



### Angus Phillips

#### Talwood QLD

Agribusiness

*Hazeldean Livestock Production Scholarship*

I spent about five years working in Australia and England then chose to further my skills in accounting and how to run a business. Marcus is renowned as one of the best places in Australia for agricultural education, and provides a wider variety of jobs to go on to. We learn to use technology to its full potential and a tertiary qualification offers better employment opportunities.



### Harriet Moxham

#### Edgcliff NSW

Equine Management

*Australian Stud Book Scholarship*

I'm forming a greater understanding of the equine industry both nationally and internationally. The days are well structured and the prac placements during holidays allows for students to remain focused and gain practical experience. Coming to Marcus will definitely give you an edge in employment opportunities.



### Fergus Hassall

#### Holbrook NSW

Agriculture

*Sunshine Foundation (Agriculture) Scholarship*

Come and have a look at Marcus Oldham and talk to as many people as you can that are at the College or graduated as you won't hear a bad word about the place. The people you meet come from all over the country and from different backgrounds and experiences.



### Lewis Newton

#### Albany WA

Equine Management

*Virbac Animal Health Equine Management Scholarship*

The contacts I have made have been incredible. I never thought I would meet Gai Waterhouse and Heath Ryan. The lecturers genuinely care about you and want you to reach your goals. The course will prepare me as an all-round horse and business person.



### James Kirkpatrick

#### Beaufort VIC

Agriculture

*Dr Alastair Mackenzie Scholarship*

I think the case studies are interesting. It's great to receive such in-depth knowledge on another business and be able to compare practices that I'm used to, and adopt new ones from other farmers. Marcus Oldham students are highly desirable and often receive job offers before they have completed their course.



### Fred Strang

#### Tambar Springs NSW

Agribusiness

*Warakirri Agricultural Trusts Scholarship*

I chose the one-year Diploma of Agribusiness. It's direct and relevant, with outstanding teaching staff. A knowledge of business skills is necessary to keep driving an industry that needs to be truly efficient and innovative to ensure the sustainability of Australian agriculture.



### Jessica Parker

#### Russells Bridge VIC

Agribusiness

*Helen Macpherson Smith Trust Women in Agriculture Scholarship*

Studying Agribusiness is beneficial to my own business and is increasing my skill sets for my future plans. The staff are welcoming, the students respectful and interesting, as they come from different backgrounds. Marcus Oldham offers much to their students. It really is a great choice.



### William Hicks

#### Deniliquin NSW

Agriculture

*Webb Trust (Agriculture) Scholarship*

I chose Marcus to get an idea of the business side of the industry and broaden my knowledge about different types of agriculture and how it can be put in practice. I'm finding the Farm Budgeting subjects useful for working out gross margins for crops and livestock. There is a good social connection with many like-minded people who are based all around Australia and have experience in different industries.



### Thomas Griggs

#### Franklin TAS

Agribusiness

*APAL New Horizons Scholarship*

I like the way the course is structured as there are small class sizes and everyone is friendly with each other. It is not a typical university learning environment, which I find very beneficial.



### Jesse Moody

#### Cunnamulla QLD

Agribusiness

*Webb Trust (Agribusiness) Scholarship*

Regardless of your involvement in agriculture, Marcus Oldham offers the right skills needed for any business type. It provides all graduates with a distinct advantage over their competitors.



### Timm House

#### Gnowangerup WA

Agriculture

*The Nick Petersen Memorial Scholarship*

The practical units covering soil, weeds, pests and diseases are very interesting. If you want to learn interesting and relevant things about agriculture, have a good time and make new friends, then this is the place to go.



### Ebony Toole

#### Tuerong VIC

Equine Management

*Australian Equestrian Scholarship*

I will get an overall qualification that will equip me for a future in the equine industry and to experience new opportunities. Living on campus makes it a brilliant learning experience. Coming to Marcus is the best decision I have ever made.



### Jamie Deshon

#### Dirranbandi QLD

Agriculture

*Lowes Petroleum Services Bursary*

Marcus is a great opportunity to become a big part of the growing agricultural industry. Running an agricultural business will become more and more managed from the office which is why it is vital to attain a degree to improve marketing and business skills.



### Ian Archer

#### Spring Ridge NSW

Agribusiness

*MPH Agriculture Werribee Scholarship*

I felt I had practical skills in agriculture but needed business skills and a tertiary qualification that will increase my earning capacity and make me more employable with more options. The more experience gained before coming to Marcus, the better off you'll be. You'll be surprised at the skills you learn and what you are capable of achieving, and you'll be challenged to drive yourself in the future.



### Paris Zilm

#### Moree NSW

Agribusiness

*Sunshine Foundation (Agribusiness) Scholarship*

A tertiary education is important as it's good to be a step above the job-hunting competition. I enjoy my course especially the marketing and macro-economics. Coming to Marcus is the best decision I have ever made and has opened up a lot of opportunities for me.



### Luke Mayne

#### Bonshaw NSW

Agriculture

*Warrawidgee Agriculture Scholarship*

A tertiary qualification is important as it provides you with valuable knowledge and is a stepping stone towards your dream job and goals. I suggest you contact someone who is at Marcus or is a graduate, because if you do I'll almost guarantee you'll enrol.



### Liam McGuane

#### Curunnun VIC

Agriculture

*The Bill Ruse Memorial Scholarship*

I chose Marcus Oldham to broaden my thinking and for the great opportunities to experience things I may not otherwise see, such as overseas study tours and regular farm visits to leading operations in the industry.



### Jock Mort

#### Mudgee NSW

Agribusiness

*Yiddinga Farm Management Scholarship*

It's the best decision I made. No matter what industry or business you're in, you'll be able to gain valuable knowledge and experience at Marcus. I like the way the course is structured as it maximises our time here. Also it is very easy to relate what we learn, to our home farm or business.



### Monique Roche

#### Kensington VIC

Equine Management

*Australian Thoroughbred Scholarship*

I like the hands-on experience and studying equine science to prepare me to become a racehorse trainer. I enjoy the split between practical and class work. If you decide to come to Marcus then give it your all and reap the rewards.



### Andrew McLeod

#### Quirindi NSW

Agriculture

*Agvance-UNCGA Scholarship*

The courses at Marcus are very fundamental to agriculture and offer a broad and realistic look at the agricultural sector. My tertiary qualification will ensure I will be able to follow the career path I choose. Life at Marcus Oldham is good with everyone knowing everyone, making it an enjoyable place to study.





**Sam Bruce**

**Kadina SA**

Agriculture

*Australian Farm Management Scholarship*

The agricultural industry requires highly skilled and trained people with the necessary knowledge to continue to develop the industry. Marcus is teaching me the essential skills and knowledge to successfully operate an agricultural business and associated enterprises. If interested in studying at Marcus it would be a good idea to attend the Marcus Minds Weekend or the Open Day.



**Braden Davey**

**Cressy TAS**

Agriculture

*Ingleby Farm Management Scholarship*

There are always like-minded people around to chat to. It's a great set-up and I would strongly advise anyone with an interest in agriculture to study at Marcus. A tertiary qualification is important nowadays to run a sustainable and profitable business.

## Marcus Minds Weekend

**From 6pm Friday 17th to 1pm Sunday 19th June 2016.**

The Marcus Minds Weekend attracts strong interest across Australia from people who are keen to study at Marcus Oldham but not quite sure what it's all about. The free Weekend offers the opportunity to experience Marcus first-hand, by attending mini-lectures, learning from keynote speakers, interacting with graduates and current students and visiting a farm business.

Accommodation is in the Student Residences on campus. Participants must be at least 18 years of age. More details will become available on [www.marcusoldham.vic.edu.au](http://www.marcusoldham.vic.edu.au).

If you aspire to be a motivated, business-minded industry leader who will excel both domestically and globally, select Marcus Oldham as your first-choice place of higher education.

Our undergraduate and postgraduate studies will provide you with first-hand industry knowledge, business management skills, global opportunities and market leading entrepreneurship to ensure you are professionally prepared and ready for business.

- | Higher education institution
- | Respected qualifications
- | National and international study tours
- | On campus accommodation
- | Real world education
- | Industry recognised courses
- | External study postgraduate program
- | Small class sizes and personalised tuition
- | Industry supported scholarships
- | Gain valuable industry contacts
- | Be a success

Free Call 1800 623 500 [courses@marcusoldham.vic.edu.au](mailto:courses@marcusoldham.vic.edu.au)  
[www.marcusoldham.vic.edu.au](http://www.marcusoldham.vic.edu.au)



**Agriculture | Agribusiness | Equine Management**

## It's So Easy to Shop at the Marcus Oldham Online Store

We have a number of items ready to purchase ranging from apparel such as aprons and caps, through to tie-pins and our own book, 'Daring to Differ' - the Story of Marcus Oldham College.

All are available to order and please check back frequently for any new items that we might be adding. See more at: [www.marcusoldham.vic.edu.au](http://www.marcusoldham.vic.edu.au)

**Limited Edition**



**Standard Edition**



**BBQ Aprons**



**Caps**



**Lapel Pin**



**Ties**



# Marcus Congratulates

## Adam Coffey Farm Business Management 05 Nuffield Australia 2016 Scholarship winner



**Adam Coffey**, from Katherine in the Northern Territory, receives a Nuffield Scholarship supported by the NT Department of Primary Industry and Fisheries. He will investigate commercial cattle production and management tactics for rangeland and other marginal areas.

Adam and his wife, Jacynta run about 600 head of Brahman cross breeders in a self-replacing herd and undertake opportunistic trading to spread risk on an agisted pastoral property. They are in the process of building stock numbers and fine-tuning herd management for long-term sustainability.

"I am really interested in the physical and financial aspects of producing cattle in marginal areas, whether

that be as a result of low or unreliable rainfall or areas limited by poor soils," Adam says.

"I know in our northern rangeland grazing operation, there are many opportunities to potentially gain or lose efficiencies or performance by trying to address our physical and economic issues.

"Through my scholarship, I can look at this on an international scale and get ideas about solutions to the problems we are facing at home and in other marginal production areas of Australia, including poor soil nutrition, use of supplements, low herd fertility and sometimes difficult animal husbandry operations."

Adam plans to use his scholarship to visit marginal areas of Africa, Canada, India, South America and the United States.

[ajcoffey@hotmail.com](mailto:ajcoffey@hotmail.com)

## Lachlan Green Farm Business Management 09 Nuffield Australia 2016 Scholarship winner



**Lachlan Green**, from Lake Fyans in Victoria's Grampians Mountains, receives a Nuffield Scholarship supported by the Australian Egg Corporation Ltd. He will study strategies for reducing stress in free range hens.

Lachlan oversees the Green Eggs free range egg business on his family's 1450 hectare farm, which also produces beef, lamb, wool and hay. The egg enterprise consists of 36,000 free range hens producing 210,000 eggs per week, which are graded, packed and supplied to restaurants, cafes and farmers' markets across Melbourne and wider Victoria.

According to Lachlan, in a free range egg production system it can be challenging to reduce hen stress from natural, social or physical issues.

"If it's not managed, hen stress can lead to feather pecking, declining health, higher mortalities, increased shedding of Salmonella and/or reduced egg production and quality," he says.

"However, there is a lack of information for farmers and related industries about its causes, management and prevention techniques.

"Through my scholarship, I will investigate how other countries handle hen stress and then I can help to develop best practices for Australian farmers so we can maintain our market competitiveness and increase productivity and profitability."

Lachlan plans to travel to Europe, the United Kingdom and the United States.

[lachiegreen@gmail.com](mailto:lachiegreen@gmail.com)

## Success at the Melbourne Royal Agricultural Show



Current students, Jessica Parker Agrib1 from Russells Bridge Vic and James Kirkpatrick FBM1 from Beaufort Vic, received Australian Council of Agricultural Societies Scholarships which are awarded on involvement in their local Show Society. James represented the Beaufort Show Society and Jessica represented the Royal Geelong Agricultural and Pastoral Society.

Jessica was successful by winning the Grand Champion School Parader, which was judged out of 250 fellow competitors. Camille Holmfield FBM1 from Bunaloo NSW came fourth in the class School Parader 19 years and over Heat 3, leading Lochclyde Little Grey, and Tim Finger FBM1 from Mansfield Vic, came fifth in the same class leading Lochclyde Kenworth. Lochclyde Little Grey also came seventh on the hook in the Medium Domestic Class.

All preparation, feeding and work, which started around Term 2 this year, was done by Charlie Sutherland FBM1 from Uralla NSW, Camille Holmfield, Tim Finger and Jessica.



## Tara Hindson *Hawkins*

### Bachelor of Business (Farm Management) 2009

*Courtesy Stock Journal*

## Tara's Fellowship Quest Goes Global

Tara Hindson's quest to expand her agricultural knowledge has gone global after she completed a study tour of the United States earlier this year to research composting methods and soil health.

The trip, undertaken with the support of the Peter Olsen Fellowship, is the latest part of Ms Hindson's agricultural education, which has included study at Marcus Oldham College, Geelong Vic, working in agriculture interstate, involvement with a lifetime ewe management group and, as she points out, her attendance at MacKillop Farm Management Group (MFMG) field days and workshops.

She travelled to the US with her husband, Rob, who works full time at the National Australia Bank at Naracoorte, a major supporter of MFMG.

"As part of the trip, we looked at some relevant farming systems and learned more about making better quality compost," Ms Hindson said.

"In Illinois, they are getting the same yields or better from using biological fertilisers. Plus they are getting a premium for their products, so there's proof that there can be a strong business case for using animal waste in this way."

"It is very exciting to be exploring these opportunities because it has really helped to open our eyes to the biological health of our soils and ways to reduce our reliance on synthetics."

She says that while the science behind biological fertilisers is hardly new, its successful application into their existing enterprise is a challenging process.

"We're keen to see the agronomical benefits to using the compost. We know the benefits are there, but we've just got to make it work in a modern farming environment," she said.

"Plus, by reducing our physical exposure to chemicals we feel it is a healthier way to farm. And assuming we continue to be challenged by variable seasons in the future, hopefully the use of the compost will boost moisture retention in our soil and, as such, reduce our exposure to drier and wetter seasons."



**Tara and Rob Hindson BBus(FM) 09**

## Paul Wallace

### Bachelor of Business

### (Agricultural Management) 2007



Paul Wallace of NH Foods Australia P/L, is the winner of the *Meat Processors Ltd/MLA Future Leaders Award*. This award seeks to identify the next generation of industry leaders within AMIC who have participated in building industry programs for the future.

Paul wins an all-expenses paid visit to a key export market to work with Meat & Livestock Australia on better understanding and refining

MLA's market development program in that region and bringing that knowledge back to the industry taskforce process in Australia.

Paul joined NH Foods in their Sydney office in 2009 on the meat sales and marketing team. The company exports chilled and frozen beef into Southern China, Hong Kong, Europe and South-East Asia. PRDWallace@hotmail.com

## Judy Croagh *Lusk*

### Horse Business Management 1982

Judy Croagh, who lives at Mt Mercer Victoria, received the Equestrian Victoria Volunteer of the Year Award which recognizes the many people who devote many hours of work to the sport they love. Judy is now involved with the International Federation for Equestrian Sports (FEI) Horse Trials in Ballarat Vic and is on a very proactive committee in Ballarat. She also has a place on the Equestrian Victoria Eventing sub-committee working with officials and is involved in the organization of the Melbourne International Three Day Event. judycroagh@bigpond.com

## WINSTON CHURCHILL MEMORIAL TRUST

2017 Fellowship applications will open Sunday 28th February 2016  
and close 11.59pm AEST Sunday 15th May 2016.

## The Marcus Oldham Rural Leadership Program

**A**t Marcus Oldham, we believe that when it comes to your future, it's important to invest in yourself.

Our Rural Leadership Program gives you the tools to excel as an innovative, well-educated and passionate industry and community leader.

What sets this Rural Leadership Program apart from others is that we draw participants nationally from a broad cross-section of rural business, industry and community sectors, to create the most challenging and inspiring context to enhance your learning.

Over the course of a week you will develop leadership, communication and planning skills. Through personal involvement and group participation you'll gain an understanding of your own strengths and development needs as well as having the opportunity to network with keynote speakers from a range of rural and community organisations from across Australia. This Program is designed to connect you with prominent community and industry leaders to maximise your learning experience.

The Program is open to leaders and emerging leaders from across rural Australia. Applicants are accepted based on their:

- potential to contribute as a leader in their community and industry
- demonstrated desire to develop their leadership skills, self-confidence and personal effectiveness
- capacity to contribute to our diverse national, industry, sector and role representation criteria.

There are no maximum age or experience criteria, however, it is preferable participants should be at least 21 years of age.

Women and people from diverse ethnic backgrounds are strongly encouraged to nominate.

**Sunday 26th June 2016  
- Friday 1st July 2016**

**Applications close 31st May 2016.**

Cost \$3,300. Early-bird cost \$2,800 for enrolments received on or before 30th April 2016. (GST inclusive.)

Visit Marcus Oldham website for information.

*The program is supported by NAB Agribusiness*



*Attending the 2015  
Marcus Oldham Rural Leadership Program:  
Rory Stonestreet FBM2 & VP Student Executive 2016,  
**Ben Egan BBus(FM) 11, Davina Stacy HBM 01,  
Jim Teasdale BBus(FM) 09, Jerome Hardy AgriB 97***

## Testimonial from Heidi Eldridge, Stakeholder Relations Officer Cattle Council of Australia

I was completely overjoyed to receive one of the 2015 Marcus Oldham Rural Leadership Program Scholarships from the Australian Beef Industry Foundation (ABIF). I have been within the beef industry for most of my life, embracing all areas of the supply chain to learn, improve and increase my knowledge of the Australian beef industry. I currently operate within the beef industry for the Cattle Council of Australia, engaging with youth, producers and stakeholders.

Throughout this Program I was provided with a set of key skills to increase my professional presentation, public speaking and planning of personal goals. I gained extensive knowledge on how to understand

and improve my presentation to an audience, staff and family. These skills have allowed me to walk away a different person - I acknowledge differences and values of others within my life and have gained skills that will significantly increase my profile within my current workplace role.

This Program is not purely on leadership but how to demonstrate understanding, change and improvement within yourself and others to assist in leading from the front, back and middle. The 30 students that took part in this Program were provided with exceptional speakers, presenters and teachers.

I thank ABIF for this opportunity and privilege of representing them at this excellent Program. I urge anyone who would like to see a young individual succeed in rural Australia to ensure they apply for this Program.

**Remember you can keep up to date with happenings at Marcus through**

**[www.marcusoldham.vic.edu.au](http://www.marcusoldham.vic.edu.au) and**



**[www.facebook.com/MarcusOldhamCollege](https://www.facebook.com/MarcusOldhamCollege)**



## Youth Leadership Program

**'Defying the Drift' - an increasingly popular Youth Leadership Program held annually at Marcus Oldham.**

It has long been recognised that young people leave rural and regional communities in the search for education, jobs and lifestyle. In 2008, Rotary District 9780 addressed this problem by initiating a targeted program called 'Defying the Drift'. In this Program, teenagers take part in activities that showcase the range of possibilities available in rural communities. Since its inception, the scope of the Program has expanded from a local to a state-wide opportunity for regional and rural youth.

Six years on, 'Defying the Drift', financially supported by Marcus Oldham, continues to offer Years 10 and 11 students this excellent and valued Program.

In September, 20 Victorian students from regions including Mansfield, Werribee, Horsham, Geelong, Ballarat, Timboon and Longerenong attended the three-day residential Program which incorporated visits to leading agribusinesses and farms in the Colac region. Colac is an agricultural hub that boasts a very low (3%) unemployment rate, primarily due to its many multimillion dollar industries including dairy, timber, meat and flow-on businesses. Colac is a great case study area for students to observe how a regional

centre can offer a large rural network and connections in which to live and work.

This year, students visited a dairy, land/agri supplier, an organic vegetable grower and a seeds business. The tour finished with students learning how to use community mapping to demonstrate the linkages and opportunities that are available to them when residing and working in a regional community.

The final day involved time for reflection and communication. Students gave a presentation on their thoughts on the industry visits which led to a panel session with current Marcus Oldham students discussing their passion and plans for their agricultural future. The course concluded with a valuable session on goal setting techniques.

Participants take their newly found skills and present them to their local Rotary Clubs. Students are then encouraged to share their experiences and engage with possible future participants. They may have the opportunity to be a mentor for the Program in the following years.

Students interested in participating in the Program may download application forms from <http://ruralsupport.org/> or contact George Kirsanovs: [georgekirsanovs@bigpond.com](mailto:georgekirsanovs@bigpond.com)



*Participants and Rotary representatives with Fiona Chambers (third from left)  
Leadership Program Coordinator at Marcus Oldham*

# Campus Columns

## Cathy Bent



Celebrations were held for Cathy Bent, Finance Officer, in recognition of twenty-five years of employment at Marcus Oldham.

Well-known to many graduates over these years, Cathy has been instrumental in guiding students through the process of fees, FEE-HELP and bursaries.

She demonstrates an approachable and easy manner with students and her calm disposition, warm, friendly manner and kind nature is much appreciated by her colleagues and students.

Cathy is very glad that her new office has less mice doing circle work.

Raising two little children in the early years of working at Marcus, the recent birth of her first grandchild has brought her enormous joy.

Cathy, who works closely with Deputy Principal, Tony McMeel, says, "Cathy is an example of all that is good about the College."

## David Bent



A man who knows where every pipe, cable and drain is on the Campus, David closed the lid on the tool box this spring and headed into retirement. In his 18 year role as Building and Maintenance Officer, David was instrumental in ensuring the buildings were in good order and the grounds well maintained.

The College has benefitted from David's wide industry knowledge and contacts. He had substantial input into the capital developments, especially the most recent project - the Recreational Hub, during which he worked closely with the College Council.

Armed with a quick and quirky sense of humour, David showed an easy understanding of his fellow workers and was there for the students who needed a friendly ear ... and a bit of advice!

He now has time to keep an eye on his sporting interests and spend time with his new granddaughter.

## Horse Clinics

### Blyth Tait Clinic 2015

A rare opportunity to meet and train with international champion, Blyth Tait - New Zealand Olympic and World Champion Equestrian.

Clinics will be held at Marcus Oldham on Monday and Tuesday 16th-17th November 2015.

Sessions cover Showjumping and Showjumping for XC Training.

For information contact [morel@marcusoldham.vic.edu.au](mailto:morel@marcusoldham.vic.edu.au)



### Britain's famous horsewoman returns to Marcus



Lucinda Green MBE, Britain's Olympian and World Champion horsewoman returns to Marcus to present clinics in 2016.

Save the dates Monday and Tuesday 15th-16th February 2016.

For information and to reserve a place contact Emma Morel [morel@marcusoldham.vic.edu.au](mailto:morel@marcusoldham.vic.edu.au)



## Sporting News

### A record was broken!

The 2015 Cross-Country winner, Liam McGuane FBM3 from Corunnun Vic hit the tape in 18mins 48sec, shaving nearly three minutes off his time from 2013 and beating the former record by 17 seconds! He finished a full minute clear of Sam Bruce FBM1 from Kadina SA, and third overall and representing the staff in fine style, was Andrew Baker, Director Agriculture and Agribusiness, in 20.42.

Not to be outdone, the female participants saw Emily Porter Agrib2 from Hay NSW run 26.10 to successfully defend her 2014 title and become back-to-back female champion fending off Sarah Halleen FBM3 from Murchison WA in 27.23 and Amelia Cameron FBM1 from Ross, Tas clocking 27.46.



*Sam Bruce FBM1, Kadina SA,  
Liam McGuane FBM3, Corunnun VIC,  
Andrew Baker, Director Agriculture & Agribusiness*



*L-R: Lauralee Terlich Agrib2, Pleasant Hills NSW, Ellie Hays Agrib1, Roma QLD, Alex Roberts Agrib1, Einasleigh QLD, Christie de Mestre, Agrib1, Hardin NSW, Sarah Halleen FBM3, Murchison WA*

## See you at the Blood Bank

Marcus students have long involved themselves in community projects and one event this year happened in Geelong when a group showed up at the Blood Bank and donated to save lives.



*Christie de Mestre Agrib1, Hardin NSW and Des Umbers, Director of Teaching & Learning*



*Sarah Halleen FBM3, Murchison WA*



*Ellie Hays Agrib1, Roma QLD*



*Daniel Coulthurst Agrib1, Kynuna QLD*



*Lachlan Lloyd-Jones Agrib1, Bethunga NSW*

# Foundation News

## The inaugural Marcus Oldham Race Night

**The Marcus Oldham Race Night will be held on Friday 20th November 2015 in the Champions Room at the Moonee Valley Racing Club, Melbourne.**

Through our Diploma of Equine Management, Marcus Oldham has a strong affiliation with the Thoroughbred industry and feels the addition of a Race Night to their calendar, befitting. It will be a wonderful occasion to engage with our graduates and corporate associates.

Thank you to our six major race sponsors: Woodside Park Stud, MOCOSA (Graduate Race), Henry Dwyer Racing, Stonehouse Thoroughbreds, The Bennett Group and ACE Radio.

The evening will consist of eight races under lights, a three-course dinner with drinks, masses of prizes to be won, exciting guest appearances and live music.

The Race Night will be fundraising towards the Marcus Oldham Health and Resilience Program. Come along and join in the fun.

Make this a fantastic pre-Christmas night out with friends and colleagues.

For bookings and graduate Table Champions on the night, please contact Susie Greig-Rouffignac 03 5247 2919 or email: [foundation@marcusoldham.vic.edu.au](mailto:foundation@marcusoldham.vic.edu.au). Limited seats so get in quick.

### Gold Sponsors



## Hamilton Sheepvention

On the evening of Monday 3rd August, during the Hamilton Sheepvention, the Foundation Chairman **Mr Antony Baillieu FM 71** and Principal **Dr Simon Livingstone FM 87** welcomed graduates and friends of Marcus Oldham to Drinks at the Hamilton Club, Victoria. It is a great evening and annual event that draws a mix of generations of graduates and their families.



**Matthew Bowden FM 84, Leeson White FM 84**



**Nick Dopheide FM 88, Nick Falkenberg, Katie Dopheide, Evie Falkenberg, James Morrison FBM1**



**Gordon Dickinson FM 79, Bronte Gorringer FBM2, Alexandra Dickinson, Antony Baillieu FM 71**



**Dan Korff BBus(FM) 12, James Higgins AssocDegFBM 14, Lachie Kelly AssocDegAgrib 14**



## Foundation Reception

The 2015 Marcus Oldham Foundation Reception was held on the evening of Friday 24th July at The Australian Club, Melbourne. The annual event is an occasion to thank and acknowledge our sponsors and celebrate current scholarship awardees.

The evening was enjoyed by over 170 guests including this year's guest speaker, Mrs Alison Watkins, Coca Cola Amatil GMD, and student speaker, Monique Roche, the 2015 recipient of the Australian Thoroughbred Scholarship. Twenty-five scholarship recipients were celebrated, which, in monetary terms, is worth

approximately \$300,000 in financial assistance. This is an extraordinary gift to Marcus Oldham and without this support many students would not have the opportunity to attend the College.

Again, we thank our many donors for their continued association and ongoing support of the Foundation and, in particular, to the Scholarship Program.

You may find the recordings of both speeches on our website at [www.marcusoldham.vic.edu.au/events/annual-cocktail-party-2015](http://www.marcusoldham.vic.edu.au/events/annual-cocktail-party-2015)



*Scholarship recipients*



*John Dollison, APAL, Thomas Griggs Agrib1, Apal New Horizons Scholarship recipient, Annie Farrow, APAL*



*Guest Speaker Alison Watkins, Coca-Cola Amatil*



*Mary Morton, Foundation Executive*



*Monique Roche EM*





*Debbie Hartalidis, Perpetual Trustees,  
Janet Craigie-McConnell, Marketing Officer,  
Gary Jeffs, Perpetual Trustees*



**Sandy Cameron FM 90**, Webb Trust Scholarship  
recipient Jesse Moody Agrib1, Talitha Cameron



*Will Richardson, HF Richardson & Co,  
John Nolan & Will Heath, Warakirri Asset Management,  
Duncan Ashby, Ashby Consulting*



*Melbourne's Lord Mayor, Robert Doyle,  
Lady Mayoress, Emma Campbell*



*Richard Sellars-Jones,  
Sunshine Foundation Scholarship recipient,  
Paris Zilm Agrib2*



*Simone Tilley, ANZ Bank,  
Campbell Jeffery,  
Lecturer in Marketing*



Principal, **Dr Simon Livingstone  
FM 87**





*Scholarship recipients: Chris O'Connor Agrib1, Kununurra WA, Callum Kinnear FBM3, Lismore VIC, Liam McGuane FBM3, Corunnun VIC, Samuel Bruce FBM1, Kadina SA*



*Richard Bligh & Will Banks, Rabobank  
Matthew Robertson,  
Lecturer Livestock Production & Management*



*Dr Yasmin Chalmers, Director Postgraduate Studies & CSRA, Emma Morel, Director Equine Management, Helen Livingstone, Toby Morel.*



*Jainesh Lal & Caitlin Scholfield, Gardiner Foundation,  
Susie Greig-Rouffignac, Foundation Officer*



***Peter Stephens FM 83**, Virbac, Mark Gubbins,  
Andrew Cameron*



*Paul Thompson, Select Harvests, Australian Stud Book  
Scholarship recipient, Harriet Moxham EM, Edgcliff  
NSW, David Wells, Falcon Corporate Advisory*

## Council Reception Sydney

The Marcus Oldham College Council held their annual interstate Reception in the Quayside Room of the Museum of Contemporary Art, The Rocks, Sydney, on Thursday 17 September. Graduates and friends were welcomed by the Chairman of Council, **Mr Bruce Wilson FM 71** and listened to a most engaging guest speaker, Ms Elizabeth O'Leary, Head of Agriculture for Macquarie, Infrastructure and Real Assets. It is always a wonderful opportunity to connect with graduates, their families and corporate friends of Marcus Oldham.

## Beef Australia

In the first week of May, Dr Simon Livingstone and Susie Greig-Rouffignac represented Marcus Oldham at the triennial Beef Australia expo held at Rockhampton Qld. The event promotes the Australian cattle industry and over 90,000 people from over 55 countries attended.

The week offered a great opportunity to reconnect with our Queensland graduates, as well as engage with many possible future students. On the Thursday evening we welcomed over 75 graduates, family and supporters of the College to pre-dinner drinks on-site. A really fun evening was had by all.



*Richard Sellars-Jones, Tom Gubbins,  
Lachlan Lynch AssocDegAgrib 14*



**Stuart  
Johnston  
FBM 02**



**Andrew Gatenby FM 91 and  
Sandy Donovan FM 91**



**Kirsty Hawkins  
AssocDegAgrib 11**



*Susie Greig-Rouffignac,  
Foundation Officer,  
Rob Warby FM 89,  
Virginia Warby*



**Andrew  
Donoghue  
FBM 99**





MARCUS OLDHAM CATTLE CLUB - **THE HERD**

Marcus Oldham is offering you the opportunity to become a member of the Marcus Oldham Cattle Club 'The Herd'.

This fundraising initiative supports the College by raising funds for the Building and Academic pillars of the Foundation.

To become a member of the Marcus Oldham Cattle Club 'The Herd', the College will purchase one of your cows for an agreed market value (capped at \$1,000). You then run an unidentified cow on your property and guarantee to commit to Marcus Oldham, the agreed

market value of one calf, each year, for six consecutive years.

Members of the Marcus Oldham Herd Committee are: **Antony Baillieu FM 71**, Foundation Chairman, Mike Carroll, Foundation Executive, and **Peter Nilon FM 88**, Foundation Executive.

To become a member or request further information, please contact Susie Greig-Rouffignac 03 5247 2919 [rouffignac@marcusoldham.vic.edu.au](mailto:rouffignac@marcusoldham.vic.edu.au).

See more at: <http://www.marcusoldham.vic.edu.au/foundation/the-herd-cattle-club>



For all Foundation enquiries please contact:  
Susie Greig-Rouffignac on 03 5247 2919  
[rouffignac@marcusoldham.vic.edu.au](mailto:rouffignac@marcusoldham.vic.edu.au)

To make a secure on-line donation please visit: [www.marcusoldham.vic.edu.au/donate](http://www.marcusoldham.vic.edu.au/donate)





## Scholarship Program

### Outstanding Group of Scholarship Applicants

**M**arcus Oldham is in for an excellent year in 2016, given the quality of the candidates we recently interviewed for the 12 scholarships in the first round. There were more than 130 applications for these scholarships, from 46 candidates who are commencing studies in our Agribusiness or Agriculture Programs in 2016. This means that approximately 66% of all eligible students applied for a scholarship, and approximately 25% of the interviewed candidates received a scholarship.

There were several comments from the external interview panel members who represented the sponsoring organisations, that the quality of the candidates was very high. I can certainly back-up these comments as I sat on several panels.

So why were the applicants of such high quality? I believe there are several reasons for this. There appears to be a realisation that the opportunities available for good Marcus Oldham graduates in both the agricultural and agribusiness sectors are great. This is largely driven by how successful our graduates are and the encouragement given by these graduates to potential new students of Marcus Oldham.

The downturn of several of Australia's manufacturing industries has focussed the attention of school students

### Dairy Australia Scholarships for New Graduates

Dairy Australia has launched a new initiative offering Dairy Manufacturing Scholarships to new graduates in the industry.

Applicants can apply via the online application form on the Dairy Australia website. Applications close 5PM on Monday 30th November 2015.

Full information on <http://www.dairyaustralia.com.au/dairy-manufacturing-scholarship>

### Marcus Assist

Scholarships, bursaries and deferred payment plans through our Marcus Assist initiative provides students with fee support during their study at Marcus Oldham.

back to agriculture as a career. This is probably being driven by the careers advisors within the schooling system as well. Several of this year's applicants had very high tertiary entrance scores, with many above 90, who could have enrolled at other institutions to study a range of courses.

The thing that really impressed me at the interviews was the amount of experience some of the applicants had gained in a relatively short time since finishing school. There is a very good correlation between post-school industry experience and success at the interview. Industry experience is still highly valued and is a key ingredient in terms of a student being granted a place at Marcus Oldham.

Several students had actually commenced studying at other Tertiary institutions and quickly realised the courses did not satisfy their needs. "Too much science and too little agriculture," was the common complaint.

Above all, the quality of the educational programs at Marcus Oldham is extremely high and certainly was a key driver as to why the applicants chose Marcus Oldham as their preferred place to study. This likely explains why there is a waiting list for both the Agriculture and Agribusiness Programs in 2016. The competition to study at Marcus Oldham is increasing in both the Agriculture and Agribusiness Programs. In my mind, this can only be a good thing.

**Colin Hacking**

*Scholarship Coordinator*

### Marcus Oldham College Old Students Association

#### MOCOSA Magazine is published by:

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## Editor's Memo

### Say it long! Say it loud!

When you have good news, it's worth making a bit of noise about it. And we certainly have good news to spread.

Marcus Oldham is the quiet achiever, solidly and steadily doing its job for over half a century. Accolades are ours to humbly enjoy and we have kept low-key about them.

Well, now is the time to fold back the shutters, open the windows and shout it out!

Marcus Oldham's place in the sphere of higher education in Australia is being recognised nationally by award-bestowing organisations, and we are excited about it.

We have classy products to offer; we mould and polish young men and women to confidently take on the world and create their dream career, and in doing so,

stamp big footprints representing entrepreneurship, leadership, high-level management, creativity and success.

Marcus Oldham is the diamond in rural and equine business management education.

Visionary governance combined with practical executive management since its beginnings has formed a worthy place of education desired by many.

Graduates of Marcus Oldham have the right to be proud of their College; the right to proudly display their qualifications; and the right to enjoy 'ownership' in the future of their alma mater (From Latin, meaning "nurturing mother.")

In 1994, I was thrilled when the Marcus Oldham College Old Students Association recognised me as an Honorary Student and my pride in our College is immeasurable.

The cover story in this issue of the MOCOSA Magazine reflects our Health and Resilience Program, by promoting a good and balanced diet to ensure our bodies, and our brains, respond in the manner we expect.

Best wishes for your seasonal activities.

**Janet Craigie-McConnell**

*Editor*

### ELIZA PARK



INTERNATIONAL  
Member of Sun International Resources Limited

Eliza Park International has had a long association with Marcus Oldham and, according to EPI's General Manager of Operations, David Somers, a highly successful one. "People have a real passion for the horse industry - they see it as a way of life and not simply as a way to make a living," Mr Somers points out.

But not everyone who likes horses has had the opportunity to grow up with them and this is where equine management courses, like the one offered by Marcus Oldham, come into play, he said. Importantly, they not only provide a novice with great hands-on experience, but also a tremendous overview of the industry and its multi-faceted operations.

"Eliza Park International has employed a number of Marcus Oldham graduates over the years and in what is perhaps the best illustration of the Equine Management course's diversity, two of our team, Mark Lindsay and Tracey Robertson, occupy positions that are more phone and laptop than bridle and lead. While both remain accomplished 'horse people', Mark now heads up our Sales and Nominations team, whereas Tracey looks after a number of our client events and public relations. But they are just the tip of the iceberg when it comes to Marcus Oldham graduates who have made the transition to profile positions in the Thoroughbred industry," said Mr Somers.

He continued, "Just a few who spring to mind are Luke Wilkinson who also worked at Eliza Park International

and is now Racing Manager for leading trainer, Mick Price. Successful agent, Dean Harvey is another one to spend some time at Eliza Park, and Rosemont's, Josh Wardle, are all terrific examples of Marcus Oldham's impact on the industry."

Not surprisingly, Mark Lindsay is a vocal advocate for Marcus Oldham and grateful for the opportunities and experience he gained at the College. "I was fortunate to have won a scholarship to Marcus Oldham and did have the advantage of spending a lot of time around horses before coming to Australia to take up the course.

"My maternal grandfather, Jack O'Brien, had bred a lot of very good horses back home in New Zealand and both my parents were involved with Thoroughbreds, but the Marcus Oldham course certainly opened my eyes to many other aspects of the industry."

Mark advises, "If you want to get ahead professionally, you can't be, if you'll excuse the pun, a one-trick pony, and the course at Marcus Oldham is definitely integral to widening your skill set."

**Marcus Oldham welcomes Eliza Park International as a new sponsor of the Equine Management Program.**

**Graduation Year:**

**2003 Mark Lindsay, Tracey Robertson Doolan, Josh Wardle**

**2002 Luke Wilkinson**

**1999 Dean Harvey**





# The Network

## Engagements

**Dale Bruns DipAgrib 11** announced his engagement to Catherine Agar from Penshurst Vic on the 13th of July 2015. Dale is a Sheep and Wool Specialist with Australian WoolNet, and based at Hamilton Vic. [dbruns@woolnetwork.com.au](mailto:dbruns@woolnetwork.com.au)



Toby Campbell and Clementine Szigethy-Gyula were delighted to announce their recent engagement. Toby is Lecturer in Agronomy at Marcus Oldham and Clementine is from nearby Mt Macedon Vic. The couple are planning their spring wedding next year. [campbell@marcusoldham.vic.edu.au](mailto:campbell@marcusoldham.vic.edu.au)

## Births

**Lily Chirnside AssocDegAgrib 14** and Rob Cameron happily welcomed Jack McIver Cameron into the family. Born on 17th August 2015 at St John of God in Ballarat Vic, Jack weighed 8lb1oz (3.65kg). They live at Mount Mercer, Vic. [lilychirnside@gmail.com](mailto:lilychirnside@gmail.com)

## Marcus All Over

### Cattle Industry is Big Attraction



Marcus Oldham was pleased that Agriculture student Laura Wishart FBM1 from Boxwood Hill WA and **Lachlan Lynch AssocDegAgrib 14** and completing his Bachelor of Business (Agribusiness) this year, were participants in a Beef Central hosted gathering of 21 young men and women involved in the 2015 Intercollegiate Meat Judging process.

## Marriages

**Ross Uebergang FBM 07** married Ingrid Wood at Blackall Qld on 5 September 2015. Ingrid's family operate a grazing property at Blackall. **David Uebergang FM 76** was the proud father of the groom

Guests included Marcus graduates **Jamie Sturrock DipAgrib 05, Scott Jewell BBus(FM) 12, George Henderson BBus (AM) 08, Michael Tomlinson DipAgrib 07, Tamara Uebergang DipAgrib 14**. Ross and Ingrid live at Miles Qld. [ross\\_uebergang@live.com.au](mailto:ross_uebergang@live.com.au)



Laura comes from a beef property in Western Australia and is planning to follow a career in the beef industry. "Beef is seen as an expanding and diversifying industry, with an unbelievably strong future and young people want to be part of it," she said.

Lachlan is employed by Laguna Bay Pastoral Company, Noosa Qld which is an asset management company focused on agricultural investment projects. Growing up on a cattle station in NW Queensland, Lachlan said he saw the large institutional investment emerging in agriculture as a sector where he can combine his education and rural upbringing. "Institutional investors increasingly want to invest in agriculture, however they need agricultural business professionals that have both on-ground experience and technical education."



**Isabelle Whatley HBM 13** lives in Germany and works for Paul Schokemohle as a rider in Neustadt-Glewe on one of the many yards he owns; it is a part of the Gestut Lewitz Stud operation owned by Paul.

She works with two-six year old horses after they have been broken in and ready to begin their education and jump schooling. There are 140 horses in work on the yard and 16 riders. Isabelle has about 15 horses to ride and jump each day; all the riders have a groom which allows them to spend quality time schooling each horse.

The riders are coached on every horse by three trainers and every two weeks the selector from the main competition stable comes to watch all the horses jump and decides the horse's fate - whether they compete, go to sales, breeding etc.

There is a lot of pressure but it is an amazing experience with great networking opportunities. The riders work alongside some of the biggest breeding names in showjumping and dressage history such as Chacco Blue, Balou De Rouet, Conthargos, Totillas, Cortez and many more. Many horses that jumped at the European Championships this year were bred by Schokemohle and Isabelle said it is lovely to see horses that have come through the stable, compete at such an elite level.

Isabelle will have opportunities in Germany to compete but before doing so she must learn the German style and master dressage. [issiewhtl@gmail.com](mailto:issiewhtl@gmail.com)

**Dan Korff BBus(FM) 12** accepted a consulting position with Meridian Agriculture in Ballarat Vic which is a change from managing properties near Mudgee NSW for an Italian company Vitale Barberis Canonico. He also has a position on the Executive Committee of the Australian Sheep & Wool Show. [dan.korff@me.com](mailto:dan.korff@me.com)

**Vincent Walsh BBus(FM) 09** is Property Manager of Narrangullen, a 6,500ha grazing operation in the NSW Southern Tablelands, running merino ewes and wethers, composite ewes and Angus cattle. Adjoining the Burrinjuck Dam, it is a 50 minute drive from Canberra. [vincentwalsh@narrangullen.com.au](mailto:vincentwalsh@narrangullen.com.au)

**Trent Carter FBM 04** keeps busy as owner/manager of Wallaloo Park near Marnoo Vic where he lives with his wife, Katherine and son, Charles. After graduating,

Trent travelled for two years then returned to the family farm. [trent\\_carter@hotmail.com](mailto:trent_carter@hotmail.com)

**Imtiaz Anees HBM 95** was delighted to return to Australia to manage the Equestrian Program at New England Girls' School at Armidale NSW. Prior to this appointment, he had spent 15 years in the USA running his own business of training horses and riders, consulting for feed companies, transporting horses from Europe to the USA and competing at National and International events. [imtiazanees@hotmail.com](mailto:imtiazanees@hotmail.com)

**Burke Reschke FM 90** has tasted success in the wine industry. Usually quiet about his accolades, he was delighted that Reschke Wines was advised by the world's most influential wine review, the Wine Advocate by Robert Parker, that their 2002 Empyrean was 'the best Cabernet from Coonawarra he had ever reviewed' ...of any vintage. Add to that being on the front cover of Winestate Magazine for a competition that rated the top Cabernets in the world. The first time they entered they beat all the top French houses, but they made the cover the second time due to being the only Australian wine to do it twice in a row!



*Reschke Empyrean Coonawarra Cabernet Sauvignon 2006 \*\*\*\*1/2. Aged oaky nose - all dusty and leathery. Warm chocolaty palate with earthy barnyard characters and nice age complexity.*

[burke@reschke.com.au](mailto:burke@reschke.com.au)

**Aziza Coridas Guggemos BBus(FM) 09** who farms near Elaine Vic, called at the College recently with her little daughters, Lily and Lucy. [zeezskelpies@yahoo.com](mailto:zeezskelpies@yahoo.com)

**David Evans FM 93** lives in South Australia where he is Senior Field Officer, South Australia for Grain Growers Limited. [David.Evans@graingrowers.com.au](mailto:David.Evans@graingrowers.com.au)

**Richard Serisier FM 86** continues to receive awards for the fine wine his vineyard produces in the Bordeaux region of France. The Rose from the 2014 vintage won three Gold medals: Challenge International du Vin, France 2015; Concours International de Lyon, 2015; and the Concours des Grands Vins de France a Macon, 2015.

The gold medal winning Le Bout du Monde Rose 2014 as pictured.



Richard said his red wines from 2014 are still ageing 'in barrel' and won't be available for another nine months or so. He is very happy with the quality, so much so, that he's creating a new 'super cuvee' called Chateau Montrevel named after the first Baron de Cadillac, Pey de Montrevel, created by Edward the Second in 1307.

[richard@serisier.co.uk](mailto:richard@serisier.co.uk)



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